

Quiz to accompany online CLE Course #181802

- 1) The Camphouse campaign emphasized one way to utilize crowdfunding:
 - a) As a supplement to previously established funding avenues
 - b) As a marketing tool for a new business
 - c) As a group specific market fundraising tool
 - d) None of the above

- 2) Co.Starters is ___
 - a) A project under the umbrella of Company Lab
 - b) Located in Chattanooga
 - c) Has over 100 locations within the United States
 - d) Primarily used for Enoch's guitar business

- 3) What are the advantages of a local crowdfunding campaign?
 - a) Non-profits may prefer to stay local
 - b) Donors are able to get tax credits for it
 - c) Takes advantage of social capital
 - d) All of the above

- 4) What is the earliest stage that a crowdfunding campaign is appropriate?
 - a) At the 'idea' stage
 - b) At the market viability stage
 - c) At the Production of Income stage
 - d) At the established business entity and market stage

- 5) Are Corporate Sponsorships legal for crowdfunding ventures?
 - a) Yes
 - b) No

- 6) The Treehouse Project is a(n) ___:
 - a) S-Corp
 - b) PLLC
 - c) LLC
 - d) Partnership

- 7) How do Platforms act as financial intermediaries:
 - a) Through a "tipping point" requiring the goal to be met before funds are given to the project
 - b) Through a "milestone" program which allows for funds to be given to the project at specified times during the campaign
 - c) Through an "immediate transfer" which provides the funds to the project as soon as they are donated.
 - d) Through all of the above.

- 8) Matt was told at the beginning of the campaign to ___:
- a) Create a business entity
 - b) Have everyone he knows donate on the first day
 - c) Publish the business plan for review on social media
 - d) Partner with an established crowdfunding director
- 9) Which of the following is not a marketing strategy:
- a) Using the crowdfunding platform itself
 - b) Using social media
 - c) Word of Mouth
 - d) Pre-booking sales
- 10) What is one of the most important aspects of using the platform when working with the donors on a construction-type project like the Treehouse Project?
- a) Having a model Treehouse complete
 - b) Having a peer-review rating for investors to read before donating
 - c) Having constant communication with donors
 - d) None of the above